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As a source for marketing and online business skills training, people often ask us:

What do you do about.....? Who do you use for...? How do you......? What should I use to....?

Here are our best resources and tool suggestions for online businesses. We've chosen resources and tools that are very user-friendly, easy to learn, have lots of tutorial videos for instruction, and most are FREE or very low cost! Click away and please <u>email us</u> if you need personal suggestions.

This Resource list contains endorsements for products and services, which means when you click on a link that we recommend, we may receive a commission. Not every link is an affiliate link, but some are.

BUSINESS & MARKETING ONLINE

DOMAIN NAME AND HOSTING

- Namecheap domain with a few extras the best and yes, the cheapest domains anywhere.
 AND they have a free site template builder, and inexpensive WordPress hosting under EasyWP
- <u>Bluehost</u> great for Wordpress sites
- Siteground

FREE/INEXPENSIVE SITE HOSTING

- WordPress typically integrated with your web host, including free plugins like Woocommerce,
 Elementor, etc for intermediate users only
- Wordpress.com (free) this version of WordPress is for blogs only, not a full website
- Wix.com or Weebly.com, Google Sites
- Mailerlite FREE with autoresponder sitebuilder included but limited design
- Google My Business (free) one site per Google account, good for small, local businesses

SHOPPING CART

- Woocommerce for WordPress (free), EDD/Easy Digital Downloads (free)
- Ecwid (free) add simple eCommerce to any site or social
- Shopify (\$) message for referral to an excellent Shopify developer
- BigCommerce (\$)

EMAIL SERVICES

- Mailerlite FREE with autoresponder simplest to setup, use, and includes every top function free up to 1000 subscribers. Easy to migrate your list over in one step.
- ConvertKit (free) free up to 300 subscribers; features automations and landing pages
- ActiveCampaign
- GetResponse
- <u>Sender.net</u> (free) also offers SMS messaging for \$8/mo
- <u>Hubspot</u> (free) free to test but need paid account to get automations
- Mailchimp FREE without autoresponder (one followup message limit)
- AWeber Email Templates, Autoresponders & Newsletters, E-mail follow up, ad tracking, & real-time stats
- Manychat (free) chatbot marketing for Messenger, Instagram, Whatsapp

COURSE HOSTING:

- New Zenler (\$) all in one including landing pages, video hosting, email services, webinars
- Payhip (free or %) courses are very easy to host and without upfront costs
- Thinkific (free) good learning platform without email or landing pages
- Membervault (free) good learning platform without email video hosting or community features
- Podia (\$) better for membership over courses
- Kartra (\$) better for membership over courses
- Kajabi (\$) all in one, great but costly
- Mighty Networks (free) free for community, membership (\$), courses (\$)
- Teachable (\$)
- WPCourses (free) or Learndash (\$139 one time) for WordPress
- Skool (\$) courses and community

LANDING PAGES/FUNNELS:

- Your email service (free or included)
- Leadpages (\$) great option for almost all users
- Webflow (free) does have learning curve
- Systeme (free) free for 3 landing pages/funnels

- Convertflow (free) tool to create landing pages, forms, popups all in one place BUT not standalone, must attach through integration with a website
- Elementor for WordPress (free)
- Storybrand template (free) guide to writing compelling copy for a page

AFFILIATE PROGRAM DEVELOPMENT FOR SITES

- Clickbank
- JVzoo
- Easy Affiliate (own program for WordPress sites)

ONLINE PAYMENT SYSTEMS

- Paypal (collect or receive money online)
- Stripe (process cards online)
- Square (process cards online or in-person)
- Cheddar (collect money on their site, no customer accounts needed)

SCREEN RECORDING AND VIDEO TOOLS

- Loom (free) for unlimited 5 min videos; or ScreenPal by screencast-o-matic for chrome, Sendspark
- Zoom (free)
- Streamyard (free) livestream with video and screenshare for Lives on Facebook, YouTube or LinkedIn
- Camstudio/Camtasia (free) download here
- OBS Studio (free) download here
- Screencast-O-Matic no software and very easy to use, but watermark on free version, only \$20 to upgrade. Free video editor to add overlays, including images, text, and more. Enhance with music and sound effects.
- EZVid_(free)
- PicPick.org
- Adobe Express (free) -slide videos
- Renderforest (free) intro and outros
- YouCut (free) video editing
- VideoPad (free download) video editing
- Handbrake (free download) video compression

CALENDAR/BOOKING

- Calendly (free) or <u>Calendarhero</u>
- Setmore (free)
- Eventbrite (free) for booking free events and ticketing; also Ticketsignup, Eventcreate
- VCita (\$)
- Schedulicity (\$)
- YouCanBookMe (free) or Doodle (free) combine preferred schedule choice for a group meeting

VIDEO MESSAGING

- Freeconferencecall.com (free)
- Speakpipe (free) voicemail widget
- Skype (free)
- Google Meet (free) free, if all Google users
- Facebook Messenger (free, if all Facebook users)
- Vimeo's Screen Recorder (free) send video messages
- Videoask video message widget
- Bonjoro video welcome by email, or BombBomb
- For free online group meetings (more than one participant), use Zoom (up to 40 min),
 Freeconferencecall, Skype, What'sApp, Facebook Rooms, Discord, Talky (up to 6pp), Whereby (up to 100pp for 45 min), <u>Around.co</u>

GROUP/COMMUNITY

- Mighty Networks (free) courses, membership, community all in one
- MemberVault (free) memberships
- Facebook Groups (free) for Business Pages
- <u>Patreon</u> (free) platform by donations and subscriptions
- Bettermode (free) fka Tribe
- BBPress (free) forum for WordPress
- Hivebrite (\$) for larger companies needing private community

PDF CONVERSION

- PDFEscape (free)
- Freepdfconvert.com (free) create PDF, edit, make fillable
- Dochub (free) edit, send, and sign online

FREE STOCK PHOTOS AND STOCK VIDEO (free or flexible rights)

- Pexels
- Pixabay
- Unsplash
- Dreamstime
- Splitshire
- Morguefile
- Stocksnap
- Freepix
- Article: 43 Top Stock video sites

AFFILIATE MARKETPLACES TO SELL PRODUCTS WITH PARTNERS

- Share A Sale
- CJ Associates
- Clickbank
- JV Zoo
- Amazon

FREELANCE HELP

- iWorker VA/virtual assistants who will learn your business and work with you beyond just one project; very, very inexpensive and supports workers in south and central America – ****high recommendation
- Fiverr
- Upwork
- Micromentor (free)

PRODUCTIVITY

Use GetApp to compare tool features. Here are some tools we use:

- Google Drive (free) (for cloud storage and sharing), or <u>Proton Drive</u> \$10/mo 500 GB with many extras, or <u>Ice Drive</u> \$6/mo per 1 TB
- Lastpass (free) (for password security and signin sharing)
- <u>Time Camp</u> (free) (for time tracking, chrome extension)
- Trello (free) (for group work and project management, CRM), and Asana, Favro, <u>Airtable</u> for more complex projects or heavier collaboration; also Clickup
- Milanote (free) (organize your creative assets)
- Hubspot (free) (for CRM lead tracking)
- Repurpose.io (\$) posts to multiple platforms at one time

COMMUNICATION/MESSAGING

- Slack (messaging for groups)
- Skype
- Zoom (video for groups)
- Messages for Web (free) texting from your computer
- Telegram
- Signal

BOOKKEEPING ONLINE

- Waveapps (free) receipt tracking and invoicing
- Freshbooks (\$) full bookkeeping like Quickbooks
- Credit Karma (free) personal budgeting

SOCIAL MEDIA SCHEDULING

- Trello (free) for lite users, esp if using for other functions
- Buffer (free)- schedule social media posts
- Hubspot (free) limited use for free
- Hootsuite
- Planoly (\$)
- Tailwind
- Metricool (free) social media posting management
- Proof (\$) social proof popups for optins, purchase counts

TOOLS FOR PODCASTING

- podbean (free) create, host and distribute, also libsyn, buzzstream
- Spotify for Podcasters (free) create, host and distribute podcast (fka Anchor)
- Riverside (\$) record, edit and stream from one tool
- audacity (free) audio recording software
- matchmaker.fm (free) directory to find guests and be a guest
- zencastr.com (free) studio quality podcast recording online

TOOLS TO CREATE MEDIA PLATFORMS

- appypie.com (free) app maker
- Lumen5 (free) converts text to video from blogs or articles
- YouTube (free) video host, also Vimeo (\$)
- Webinar Ninja, Stealth Webinar, Easy Webinar (\$) webinar hosting for evergreen events that run on-demand

COPYWRITING/CONTENT AND AI TOOLS

- Google Doc with Voice Typing (free)- for those who hate to type and want to dictate content instructions
- Headline Studio (free) gauge word and SEO score for your title or headline
- Headline Analyzer (free) gauge emotional reaction to your title or headline
- <u>ChatGPT</u> (free) use any question to generate Al content for posts, articles, books, worksheets, etc., also Claude, Gemini
- Copy.ai (free) create Al content with prompts
- Synthesia.io (\$) text to video with avatars
- Otter (free) transcription and Al-powered notes and interviews
- Superhuman.com email
- <u>Podcastle.ai</u> podcasting scripts
- Simplify (free) design, write, edit videos, and publish content
- Free SEO help from Hubspot Marketing Hub
- Tools for bloggers more links and resources from Write To Done

GRAPHICS AND SOCIAL VIDEO CREATION

- Canva (free)- create social media and header images with your images or free stock
- Lunapic (free) resize, crop, transparency and more graphics editing, or Gimp
- Making backgrounds transparent on images

OTHER TOOLS FOR DIY MARKETERS

- EZGif (free) create animated gifs for emails
- Bitly (free) shorten long web addresses and track clicks
- Zapier (free)

 use to connect apps and tools
- Interact (free) quiz creation; also: typeform, jotform, bucket.io, quiz-maker.com or freeonlinesurveys.com; also cognitoforms (free)
- WeTransfer (free) share large files, one-time link
- Mindmeister (free) mindmap creation and sharing

• On-site polling and surveys – Hotjar, Drift or Intercomm

FILE STORAGE AND SHARING

- Google Drive (free)
- Dropbox (free)
- Amazon AWS (free)

GENERAL BUSINESS

BUSINESS CARDS

- Vistaprint free, only pay shipping
- 123Print

INEXPENSIVE LOGO CREATION

- Canva
- 48 Hour Logos get 20+ logo concepts for just \$29
- Designcrowd
- 99 Dollar Logos

BACKEND TOOLS AND SERVICES

DIGITAL PRODUCT HOSTING, SALES AND MARKETPLACES (INCLUDING SHOPPING CART, AND RECURRING PAYMENT OPTIONS)

- Payhip (free) good for global sales (incl VAT calc)
- Gumroad (free) must have Paypal, good for global sales (incl VAT calc), has affiliate program
- SimpleGoods (free) must have Stripe, adds to site or popup, up to 3 prod on free plan
- e-Junkie (\$) only \$5/mo with more sophistication and extra tools

TOOLS FOR LIVE VIDEO

- ReStream.io simultaneous lives on multiple platforms
- Streamyard (free) tool that supports live streams for Facebook, Linkedin and YouTube

TRANSCRIPTION

- YouTube's internal transcription tool (free)
- Rev Convert Audio & Video To Text (\$.25/min), or Temi Speech-to-text transcription in 5 minutes (\$.25/min)
- Happy Scribe Transcription and subtitles all on a single platform (\$.20/min)

Descript – includes transcription, a screen recorder, publishing, full multitrack editing (\$12/mo for 10 hrs)

eCOVERS & MOCKUPS

- Canva (free)
- 3D Book Cover Creator (free)
- Adazing (free) 3 product collage

eBOOK TOOLS (for lead magnet, ebooks and products)

- Canva (free)
- Beacon (free)
- Attract, by Growth Tools (free)
- Flipsnack (free) create flip books
- Heyzine (free) PDF To flipbook Converter

AUDIO TOOLS

Audio Extractor (free) – rip audio from video

VIDEO TOOLS

- Icecream app (free) general video editing
- Online video cutter (free)
- Convert audio to video with audio file and image (free)
- Headliner app (free) clip video for ads and posts
- Runway (free) editing tools for images and video powered by Al

EXTRA

- VA/Virtual Assistant freelancers Online Jobs Philipplines
- Blog for Digital Marketing
- Growthsupply's List for more marketing tools
- Thrive Themes University free online courses in email, site building, list building

For more help to know which Resources and Tools best fit your needs and meet your goals, schedule a **free 15-minute Action Plan Call** and we'll give you some direction.

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